

Business & Industry Development

March 7, 2013



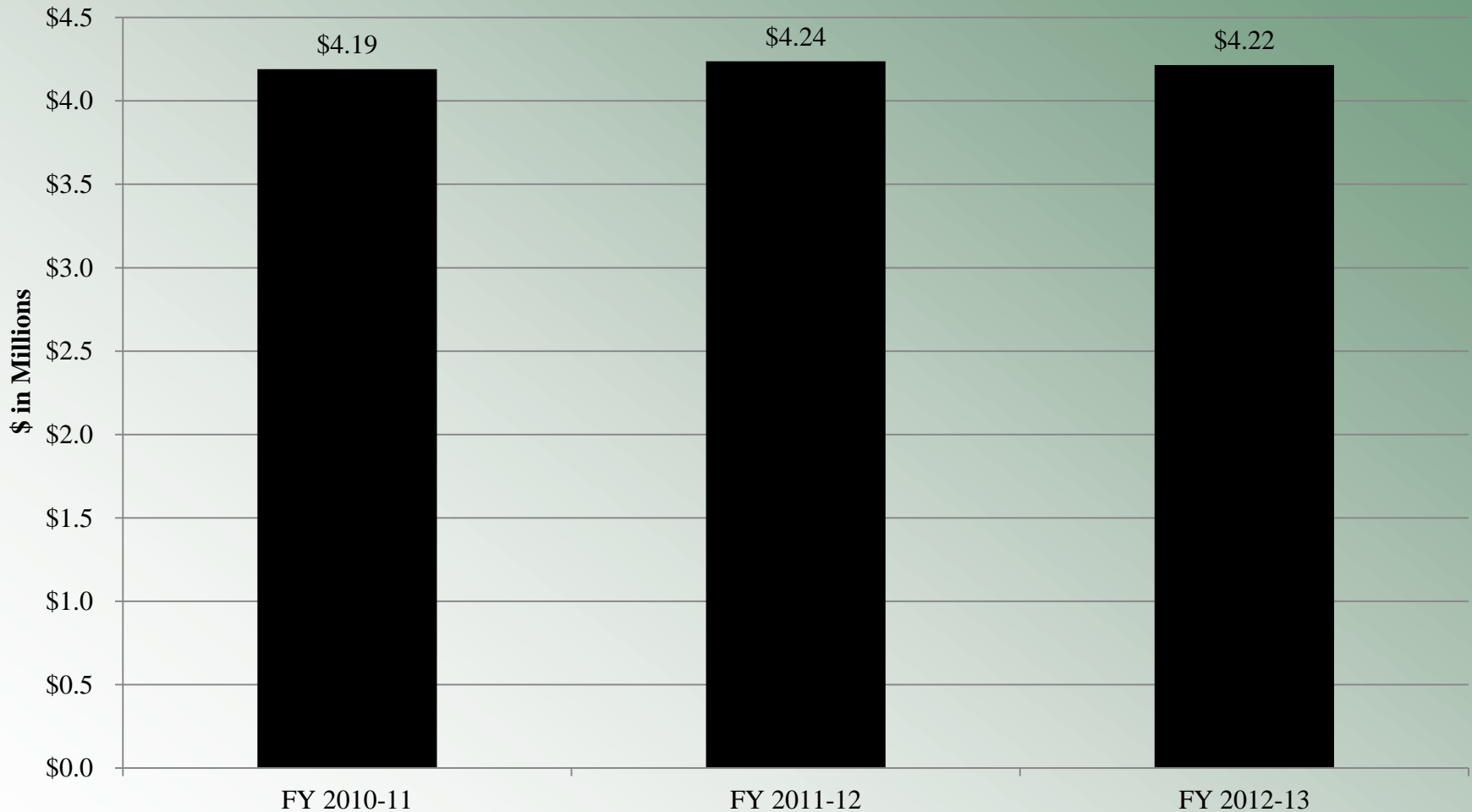
FISCAL RESEARCH DIVISION
A Staff Agency of the North Carolina General Assembly

Business & Industry Development

- Leads North Carolina's business recruitment and expansion efforts
- In FY 2011-12, the NCGA:
 - Eliminated the salary and benefits for one vacant position - Client Development Manager (\$83K), R
 - Reduced Trade Show funds (\$50K), R
- Governor's Continuation Budget made no changes to the budget

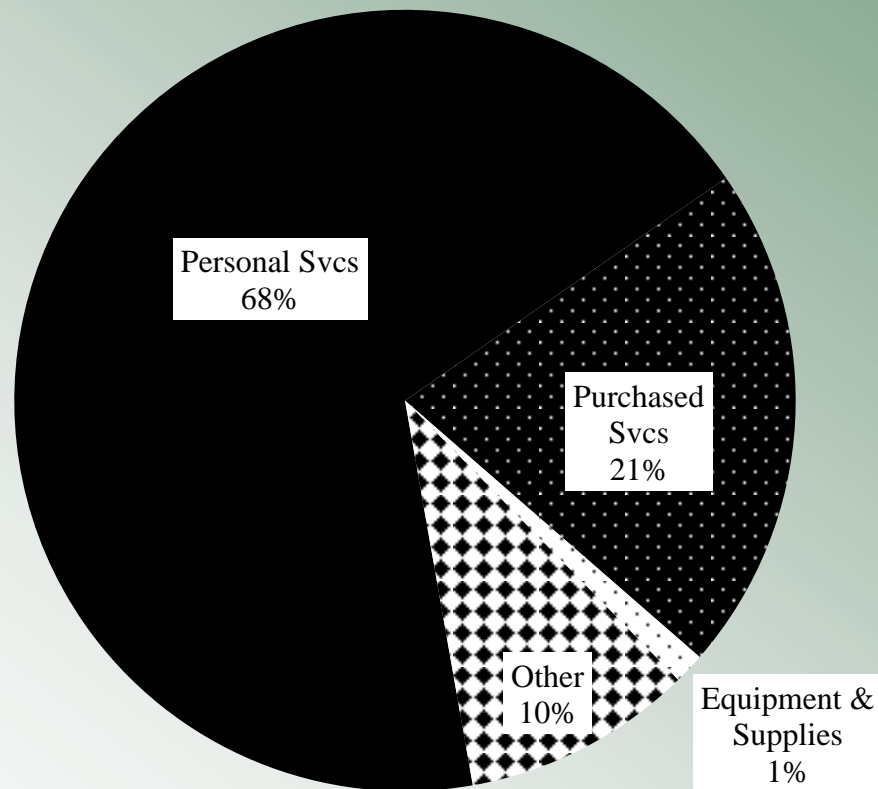
Business & Industry Development

Appropriations: Historical Actuals & Current Year Authorized

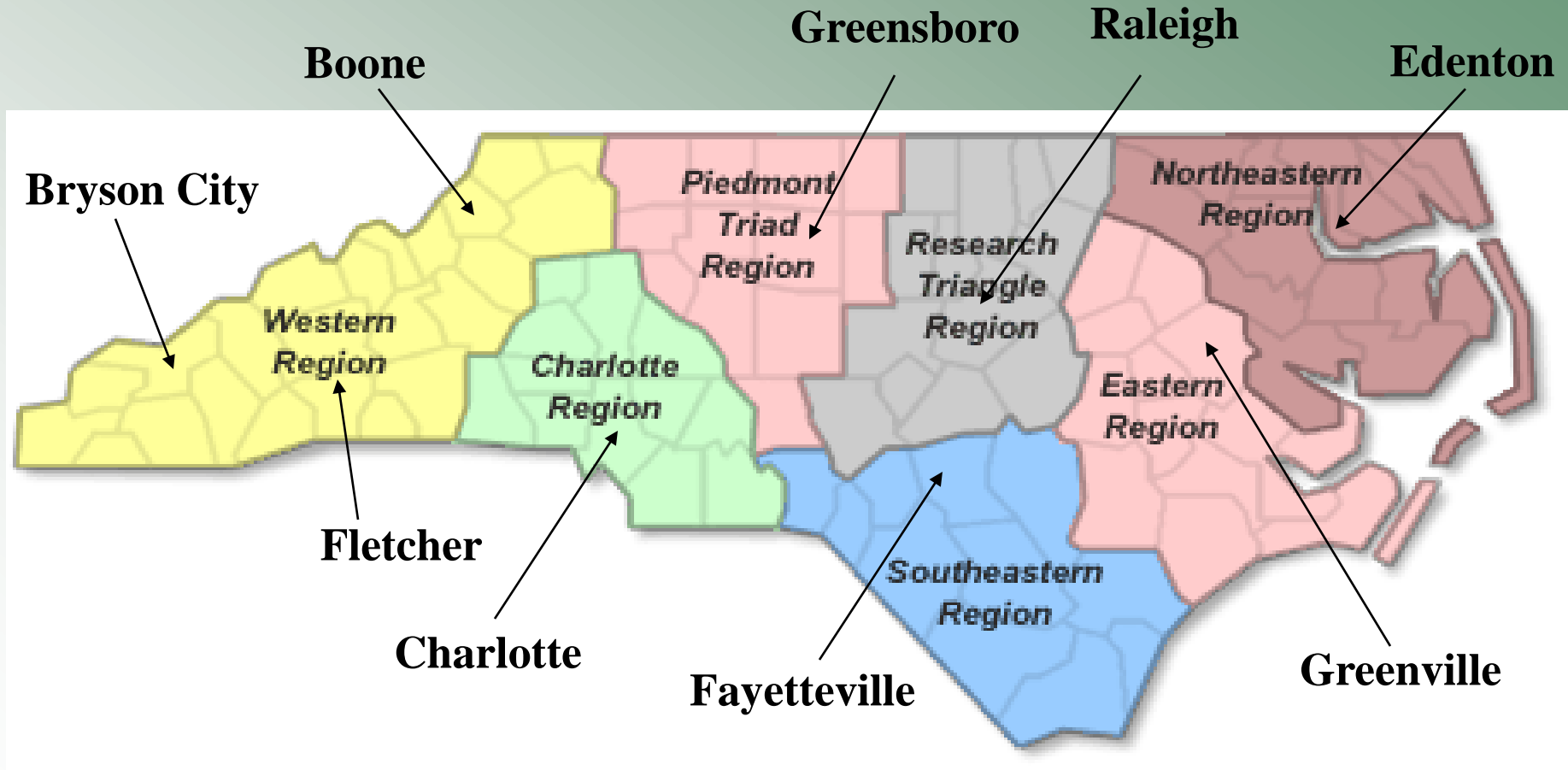


Business & Industry Development Expenditures

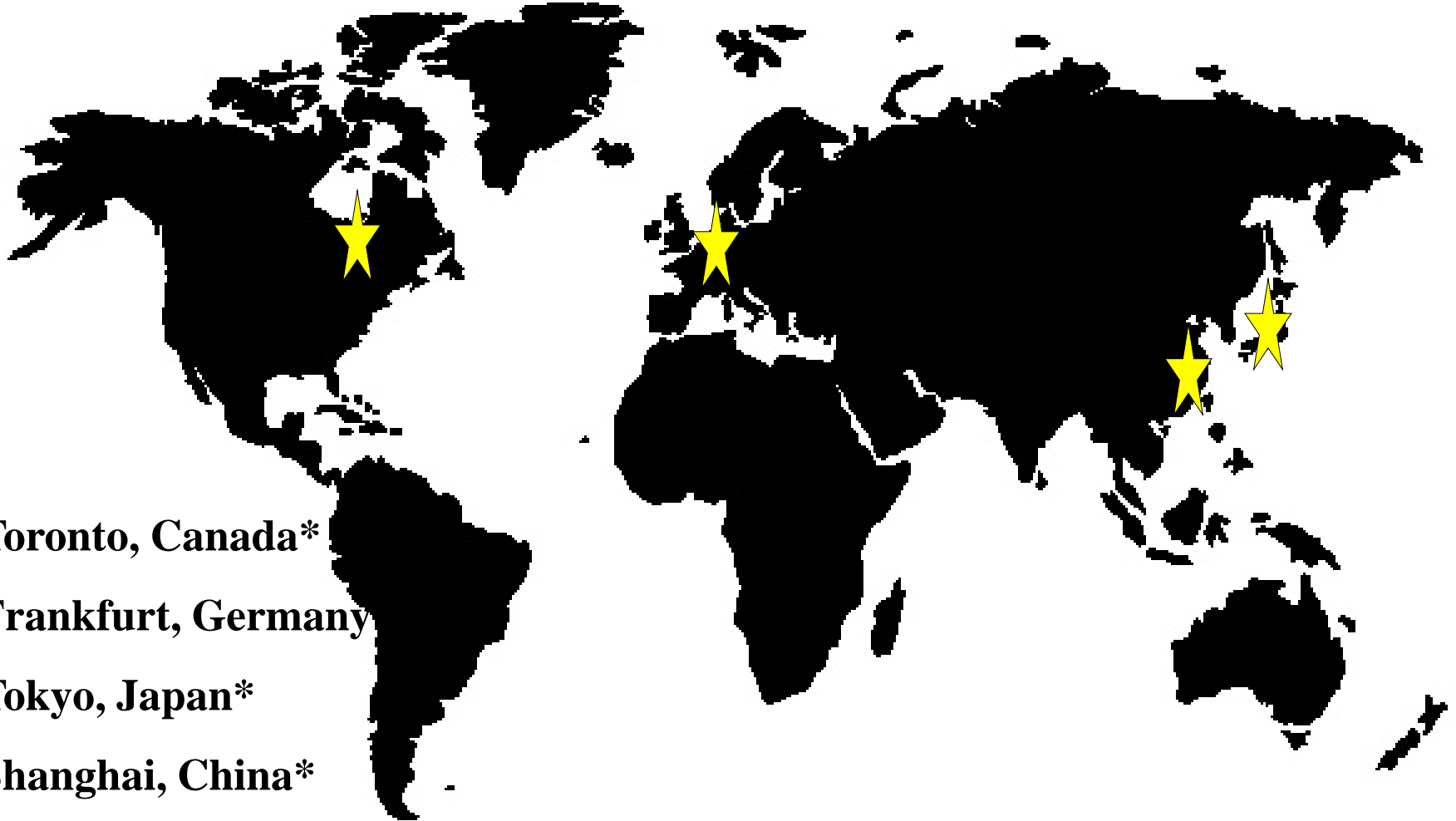
Fiscal Year 2012 -2013



Nine Regional Offices



International Investment Offices



Toronto, Canada*

Frankfurt, Germany

Tokyo, Japan*

Shanghai, China*

* Shared Resources with International Trade Division